

PERSONAL MONEY MANAGEMENT INDEPENDENT FINANCIAL ADVISERS

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Your Window on

Wealth

SUMMER 2019



The intergenerational fairness debate continues

The House of Lords Committee on Intergenerational Fairness and Provision has called on the government to take steps to make society fairer by supporting younger people, particularly in the employment market and the provision of housing.

A change of perspective needed

Peers believe that 'outdated' age-specific benefits for older people should be replaced with support for the young to 'deliver a fairer society'.

The Committee – made up of Labour, Conservative, Liberal Democrat and crossbench peers – issued a raft of recommendations, both to 'retain the supportive relationship between generations' and to plan for the '100-year life' that younger people can expect to become the norm.

The Committee said intergenerational unfairness was being 'exacerbated' by an ageing population, the 2008 global financial crisis and successive government policies that have failed to consider the issues. According to its report¹, many pensioner households are now better off than their working-age counterparts, both in terms of the income

they have after deducting housing costs and overall household wealth.

Commenting on the proposals put forward by the Committee, its Chairman, Lord True said that the connections between the generations could be undermined if the government didn't get to grips with the key issues of housing, secure employment and fairness in tax and benefits.

Tax and spending

The Committee's recommendations covered a range of topics, including tax and spending. Some of the proposals include:

- Remove the State Pension triple lock, and instead uprate the State Pension in line with average earnings
- Free bus passes and the Winter Fuel Payment should only be made available five years after the recipient becomes eligible for the State Pension
- Better-off workers over the State Pension age should pay National Insurance Contributions while they work.

¹Select Committee on Intergenerational Fairness & Provision, April 2019

New pensioners aren't splashing the cash



When the new pension rules came into force in April 2015, fears were expressed that pensioners might raid their pension pots to go on a spending spree. The former Pensions Minister Steve Webb, famously remarked at the time that pensioners could choose to spend their savings on buying a Lamborghini if they wished. However, the evidence suggests that this hasn't happened.

Whilst the total value of pension withdrawals made since April 2015 is over £25bn, the average withdrawal made between July and September 2018 was £7,597, the lowest level recorded by HMRC since their records began² in Q2 2015.

Volatility playing a part

The lower level of withdrawals could be a sign that pensioners were reacting to market volatility and concerned to preserve their wealth. Managing withdrawals from pension funds can be a challenge for those unfamiliar with the stock market; that's why taking advice is so worthwhile. Ensuring their pension funds last as long as they do themselves is a concern often expressed by those approaching retirement; we can help ensure retirees make the right choices at the right time.

²HMRC, April 2019

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75% OF OVER-50s AREN'T SAVING FOR CARE

New research³ shows that although 60% of those surveyed feared losing their savings and homes to pay for care fees, less than a quarter of adults aged over 50 are making any provision for later-life care.

As people are living longer, it's estimated that more than 143,000 older people, over a third of the 421,000 people currently receiving residential care, could face paying fees of £100,000 or more for their care.

RETIREES IN THE DARK ABOUT ENHANCED ANNUITIES

Buying an annuity is a way of providing a guaranteed income in retirement, but 70% of people questioned for a recent survey⁴ were unaware that if they were to be suffering from poor health at the time of purchase, they might qualify for higher levels of income.

Enhanced annuities pay higher rates based on your lifestyle or medical history. Factors such as smoking, diabetes, high blood pressure and heart disease could boost your income as a result of reduced life expectancy. Those suffering from conditions such as asthma, high cholesterol and obesity may also qualify for higher levels of income, depending on how serious their condition is.

³Independent Age, April 2019

⁴HL, April 2019



Trusts – not just the preserve of the rich and famous

Today, you don't have to be incredibly rich for your family to benefit from the creation of a trust. They can offer long-term asset protection and have a variety of uses as part of financial planning strategies. A family trust can help protect your family's assets for the benefit of future generations and may be used to protect the family home.

What is a trust?

A trust is a legal arrangement which allows assets, usually property or money, to be looked after by a trustee for the good of one or more beneficiaries. Those beneficiaries can be named individuals, such as your children, or can be children who are yet to be born.

Why set up a trust?

They can have a variety of uses such as:

- Protecting the financial interests of a young beneficiary by retaining control of the assets until they reach the age of 18 (16 in Scotland)
- Looking after the interests of somebody who can't handle their own financial affairs through incapacity

- Providing for a husband or wife, while keeping the assets intact for the benefit of children
- Reducing Inheritance Tax (IHT) liability by taking assets out of an estate, thereby reducing the amount on which IHT might otherwise be payable
- Protecting assets on marriage
- Ensuring that the proceeds from a life insurance policy go to the beneficiary without waiting for probate, and don't form part of the estate for IHT purposes.

Setting up a trust

The choice of trust will depend on who the beneficiaries are, what the assets are, and how and when you want them distributed. Taking advice on the type of trust that is most suitable for your circumstances is best.

The Financial Conduct Authority does not regulate some forms of taxation advice.

Gifting money for a deposit – what you need to know

Parents and grandparents keen to help their offspring get onto the housing ladder are increasingly helping them out with the money they need for their deposit. This can help reduce Inheritance Tax (IHT) too, but you need to be aware of the rules.

Everyone has a yearly 'gift' allowance for IHT and can give away up to £3,000 each year. If you don't use it, you can carry over any unused allowance from one tax year to the next up to a maximum of £6,000. This means you could give away up to £6,000, or £12,000 for a couple.

Wedding gifts

You can also make small gifts of up to £250 per person per tax year to as many people as you like. Weddings are another opportunity to hand over cash to loved ones – parents can each give children £5,000 as wedding

presents, and £2,500 to grandchildren or great-grandchildren, or £1,000 to anyone else, all free of IHT.

You can make more significant gifts above and beyond those listed above, known as 'potentially exempt transfers'. You need to live for at least seven years after making the gift for it to be outside the estate for IHT.

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Transfers of wealth – who gets what

Data from the Office for National Statistics⁵ show that various patterns are emerging in how wealth is transferred down the generations.

Unsurprisingly, gifts and loans are more commonly made to those aged 25–34, with 11% in this age bracket receiving more than £500 during the previous two years, with the average across all age groups being £2,000. This illustrates that parents are stepping in to help their offspring cope with times of major expense, like buying a house or starting a family.

Inheritances come later in life

The average inheritance across all age ranges during the previous two years was £11,000, with those aged 55 to 64 most likely to receive larger inheritances, receiving on average £33,000. Those aged 65 and over inherited on average £20,000. This money was put into savings or investments by around 49% of recipients.

This research serves to highlight that those who rely on receiving an inheritance instead of putting adequate pension provision in place might find they've reached retirement before they inherit. With gifts often given earlier in life, inheritances may be smaller in the years to come.

⁵ONS, Oct 2018



Inheritance Tax – frequently-asked questions



Who pays it?

Inheritance Tax (IHT) is payable on a person's death if their estate exceeds the IHT threshold, also known as the nil-rate band. IHT is charged at 40%, although the rate may be reduced to 36% if 10% or more of the estate over the threshold is left to charity.

What is the threshold?

The current threshold is £325,000 for an individual and £650,000 for a married couple or civil partners. An inheritance from husband, wife or civil partner is exempt from IHT and the survivor can claim their spouse's unused nil-rate band upon their death.

What is the main residence nil-rate band?

This allowance applies if you want to pass your main residence to a direct descendant, such as a child or grandchild, therefore it isn't available to everyone. For the tax year 2019-20 the figure is £150,000 and will rise to £175,000 in 2020-21. When its fully introduced in April 2020, this could potentially mean that a single person has an overall allowance of £500,000, or £1m for those who are married or in a civil partnership.

What is the seven-year rule?

It is important to take professional advice before making any decision relating to your personal finances. Information within this newsletter is based on our current understanding of taxation and can be subject to change in future. It does not provide individual tailored investment advice and is for guidance only. Some rules may vary in different parts of the UK; please ask for details. We cannot assume legal liability for any errors or omissions it might contain. Levels and bases of, and reliefs from, taxation are those currently applying or proposed and are subject to change; their value depends on the individual circumstances of the investor.

The value of investments can go down as well as up and you may not get back the full amount you invested. The past is

not a guide to future performance and past performance may not necessarily be repeated. If you withdraw from an investment in the early years, you may not get back the full amount you invested. Changes in the rates of exchange may have an adverse effect on the value or price of an investment in sterling terms if it is denominated in a foreign currency. Taxation depends on individual circumstances as well as tax law and HMRC practice which can change.

What can I do to tackle my IHT liability?

It pays to take advice. Putting off making plans can limit your options. For example, a substantial gift made to a beneficiary could potentially reduce or eliminate your IHT bill. However, you would need to survive seven years after making the gift for this to take full effect.

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The information contained within this newsletter is for information only purposes and does not constitute financial advice. The purpose of this newsletter is to provide technical and general guidance and should not be interpreted as a personal recommendation or advice.

BEWARE OF SCAMMERS IMPERSONATING HMRC

Scammers are making threatening calls pretending to be from HMRC⁶ and saying if the victim doesn't pay out thousands of pounds immediately, they will be arrested.

This is a particularly unpleasant scam, and more than 60,000 calls are reported to have been made in the six months to January 2019.

HMRC confirms that it will never call anyone out of the blue and demand payment, they will only ever call asking for payment on a debt that you have already been made aware of in writing. If you have been approached in this way, inform Action Fraud.

⁶HMRC, 2019

WORRYINGLY, 68% OF RETIREES DON'T TAKE ADVICE

If you're looking ahead to your retirement, the good news is that nowadays there are more choices open to you than ever before. However, recent research⁷ shows that many retirees may not be exploring these options and aren't shopping around at retirement, selecting instead to take the annuity or drawdown facility offered to them by their existing provider.

How advice can help

A report from the Financial Conduct Authority⁸ highlighted that those who didn't take financial advice often struggled to choose between retirement options, and many ended up making poor investment decisions, or put their money into cash funds that provide low returns and risk being eroded by inflation.

We can explain what the various choices available to you are, what they could mean for you, and help you make the right decisions for the future. We know that for many people this is a complex and bewildering area, so will explain everything in plain English and will be able to answer any queries you may have.

⁷Canada Life, March 2019

⁸FCA Financial Lives Survey, 2018

IF YOU WOULD LIKE ADVICE OR INFORMATION ON ANY OF THE AREAS HIGHLIGHTED IN THIS NEWSLETTER, PLEASE GET IN TOUCH.

